

**LESSON PLAN**  
**MBA**  
**ELECTIVE: HR**

**Subject** : INDUSTRIAL RELATIONS (MNG 306C)  
**Name of the Faculty** : Mr. Krushna Prasad Panda  
**Academic Session** : 2016-17  
**Semester** : 4t Semester (January to June, 2017)  
**Stream** : MBA 2015-17

Sl.No.	Lecture No.	Topic	Important Teaching Points
1	1	Industrial Relation : Concept, Scope	<ul style="list-style-type: none"> <li>• Introducing the topic</li> <li>• Concept and definition</li> <li>• Scope</li> </ul>
2	2	Approaches to Industrial Relations – Unitary, Pluralistic, and Radical approach	<ul style="list-style-type: none"> <li>• Unitary approach</li> <li>• Pluralistic approach</li> <li>• Radical approach</li> </ul>
3	3	Industrial Relations Systems (IRS)	<ul style="list-style-type: none"> <li>• Concept</li> <li>• Features</li> <li>• Components</li> <li>• Process</li> </ul>
4	4	Trade Unionism : Concept ,Union Registration and Recognition	<ul style="list-style-type: none"> <li>• Concept</li> <li>• Union Registration</li> <li>• Recognition</li> </ul>
5	5	Structure and function of trade union	<ul style="list-style-type: none"> <li>• Structure</li> <li>• Function</li> </ul>
6	6	Theories on Trade Unionism – Selling Pearl Man	<ul style="list-style-type: none"> <li>• Concept</li> <li>• Features</li> <li>• Limitations</li> </ul>
7	7	Theories on Trade Unionism –Sidney and Beatrice Webb	<ul style="list-style-type: none"> <li>• Concept</li> <li>• Features</li> <li>• Limitations</li> </ul>
8	8	Theories on Trade Unionism –Karl Marx	<ul style="list-style-type: none"> <li>• Concept</li> <li>• Features</li> <li>• Limitations</li> </ul>
9	9	Theories on Trade Unionism –Robert Hoxie	<ul style="list-style-type: none"> <li>• Concept</li> <li>• Features</li> <li>• Limitations</li> </ul>
10	10	Theories on Trade Unionism – Mahatma Gandhi,	<ul style="list-style-type: none"> <li>• Concept</li> <li>• Features</li> <li>• Limitations</li> </ul>
11	11	White Collar Trade Unions	<ul style="list-style-type: none"> <li>• Concept</li> </ul>

