

**LESSON PLAN  
MBA**

**Subject** : MANAGEMENT PRINCIPLES AND PRACTICES (MNG 105)  
**Name of the Faculty** : Mr. Krushna Prasad Panda  
**Academic Session** : 2015-16  
**Semester** : 1st Semester (July to December, 2016)  
**Stream** : MBA 2016-18

Sl.No.	Lecture No.	Topic	Important Teaching Points
1	1	Introduction to Principles of Management	<ul style="list-style-type: none"> <li>• A brief introductory overview, importance, implications of the subject</li> </ul>
2	2	Concept, functions and levels of Management	<ul style="list-style-type: none"> <li>• Concept and definition</li> <li>• Operative and managerial function</li> <li>• Top level, middle level and low level</li> </ul>
3	3	Skills and Roles of a Manager	<ul style="list-style-type: none"> <li>• Conceptual skill, Human skill and Technical skill</li> <li>• Interpersonal, informational and decisional roles of managers</li> </ul>
4	4	School of Management thoughts – Pre- Scientific, Classical, Behavioural and Modern	<ul style="list-style-type: none"> <li>• Pre-scientific theories</li> <li>• Taylor's scientific management theory</li> <li>• Fayol's organizational process theory</li> <li>• Webber's theory of beuarocracy</li> </ul>
5	5	School of Management thoughts – Pre- Scientific, Classical, Behavioural and Modern	<ul style="list-style-type: none"> <li>• Mayo's human relations theory</li> <li>• Behavioural theories</li> </ul>
6	6	School of Management thoughts – Pre- Scientific, Classical, Behavioural and Modern	<ul style="list-style-type: none"> <li>• System theory</li> <li>• Contingency theory</li> <li>• Quantitative theory</li> <li>• Operational theory</li> </ul>
7	7	Contributions in the field of Management – by Peter F. Drucker, Michael Porter, C.K Prahalad, Barnand, Mc Gregor, Rensis Likert and McKinsey	<ul style="list-style-type: none"> <li>• Contributions in the field of Management – by Peter F. Drucker, Michael Porter, C.K Prahalad, Barnand, Mc Gregor, Rensis Likert and McKinsey</li> </ul>
8	8	<b>Case Study Discussion</b>	<ul style="list-style-type: none"> <li>• Regarding the operative and managerial functions of management</li> </ul>

